



## INVITATION TO BID

NAME OF COMPANY SUBMITTING BID \_\_\_\_\_

### **SECTION I. GENERAL INFORMATION**

These materials constitute an invitation to bid (ITB) and specifications for financing the acquisition of a Pierce Platform Aerial Truck for the City of Longview Fire Department, by means of a lease-purchase arrangement. Bidders are cautioned that the Longview Purchasing Division *is the sole point of contact* for the City of Longview (the City) during this process. Any oral statement by any representative of the City modifying or changing any conditions of this ITB is an expression of opinion only and confers no right upon the bidder. If additional information is needed to interpret this ITB, **written** questions will be accepted no later than November 4, 2015 by:

City of Longview - Purchasing Division  
PO Box 1952 – 300 W. Cotton (zip 75601)  
Longview, TX 75606

PHONE (903) 237-1324  
FAX (903) 291-5323

[jlatch@longviewtexas.gov](mailto:jlatch@longviewtexas.gov) or [krodgers@longviewtexas.gov](mailto:krodgers@longviewtexas.gov)

**Sealed bids will be received no later than: 2:00 PM (CST) On November 11, 2015**

**MARK ENVELOPE:            BID NO. 1516-04 FINANCING PIERCE PLATFORM AERIAL TRUCK**  
**RETURN BID TO:            CITY OF LONGVIEW PURCHASING OFFICE**  
**PO BOX 1952 – 300 W. COTTON (ZIP 75601)**  
**LONGVIEW, TEXAS 75606**

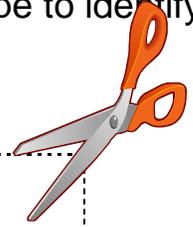
**THE CITY OF LONGVIEW** appreciates your time and effort in preparing a bid. Please note that all bids must be received at the designated location by the deadline shown. Bids received after the deadline will not be considered for award, and shall be considered void. Opening is scheduled in the Purchasing Offices at 300 W. Cotton, Longview, Texas. You are invited to attend.

It is currently intended that the award contemplated in this ITB will be made at the regular City Council meeting on December 10, 2015, but the actual date of the award is not guaranteed. If you have questions about whether the bid has been awarded or about the identity of the winning bidder, please contact the Purchasing Manager at the address above or by phone at (903) 237-1324.

**Return all pages of your bid. Bidders shall sign and date pages with signature lines. Incomplete bids or bids which are not signed and dated as stated may be rejected.**

# INVITATION TO BID

Cut along the outer border and affix this label to your sealed bid envelope to identify it as a "Sealed Bid". Be sure to include the name of the company submitting the bid.



**SEALED BID ● DO NOT OPEN**

**FINANCING PIERCE PLATFORM AERIAL TRUCK**

**BID No. 1516-04**

**BID OPENING: November 11 , 2015 @ 2:00 P.M. CST**

**For Information Contact:**

**Jaye Latch**  
**(903) 237-1324**  
[jlatch@longviewtexas.gov](mailto:jlatch@longviewtexas.gov)

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

**Bids must be addressed to at least one of the following:**

**If by U.S. mail:**

**Jaye Latch  
Purchasing Manager  
PO Box 1952  
Longview, TX 75606**

**If by delivery to physical location:**

**Jaye Latch  
Purchasing Manager  
300 W Cotton St  
Longview, TX 75601**

## **SECTION II. GENERAL INSTRUCTIONS AND TERMS**

**By order of the City Manager of LONGVIEW, TEXAS, sealed bids will be received for:**

### **LEASE-PURCHASE FINANCING OF PIERCE PLATFORM AERIAL TRUCK**

**GENERAL:** The City is seeking typical municipal lease purchase financing for a Pierce Platform Aerial Truck for the City of Longview Fire Department. The City intends to purchase and accept delivery during the City's 2015-2016 fiscal year. (The City's current fiscal year began October 1, 2015, and ends September 30, 2016.) At the end of the lease term, the Lessor should release any and all liens on the Pierce Platform Aerial Truck and the City should own the truck free from all encumbrances.

A document giving all details is included in this ITB. Subject to the provisions of this ITB, it is the intent of the City to negotiate and enter into an agreement with the chosen bidder pursuant to which the chosen bidder will provide lease-purchase financing for the City's purchase of a Pierce Platform Aerial Truck described in this ITB. As Lessor, the successful bidder may fund an escrow account as described in this ITB and payment will be made to Pierce Truck vendor or vendors. Alternately, successful bidder may choose to fund the purchase by providing the necessary funding directly to the City prior to/or simultaneously with the execution of the purchase contract. Lessor may choose to pay truck vendor directly. City will receive title with the Lessor as a lienholder. Funding will occur on a mutually agreed date.

The lease-purchase agreement resulting from this ITB is **NOT** expected to be "bank-qualified" as described under Section 265 (b) (3) of the Internal Revenue Code.

**IMPORTANT LEGAL CONSIDERATIONS:** **Bidders should take special care to read and understand Section IV of this ITB entitled "IMPORTANT LEGAL CONSIDERATIONS AND CERTAIN REQUIRED CONTRACTUAL PROVISIONS."** That section contains important information about legal requirements that apply to lease-purchase agreements with cities and about certain other contractual provisions that the City will require as part of the lease-purchase agreement and related documents. Please note that Section IV is not the sole portion of this ITB in which legal considerations and requirements may be described. It is the responsibility of the bidder to read and understand this entire ITB. Accordingly, bidders are urged to review both Section IV and this entire ITB with their legal counsel.

**COMMENTS:** The City's Purchasing Division solicits comments in regard to this ITB before date of closing. The final ITB and all addenda thereto will be binding on all bidders. Irregular bids may be rejected. Irregular bids are defined as those containing serious omissions, unauthorized alternative bids, non-negotiable terms, or incomplete or unbalanced bids. It is the responsibility of the bidder to obtain copies of any addenda.

**REJECTION / WAIVER OF DEFECTS:** The City reserves the right to reject any or all bids for any or all services covered in this ITB and to waive informalities or defects in bids or to accept such bids as it deems in the best interests of the City.

**FORM OF BID SUBMISSION:** Bids must be submitted on the pricing forms included for that purpose in this packet. Bids shall be placed in a sealed envelope and appropriately signed by a person having the authority to bind the firm in a contract. The bid number and title shall be marked clearly on the outside as shown in this ITB. **Elaborate binding or binders are discouraged.** ***FACSIMILE TRANSMITTALS WILL NOT BE ACCEPTED.***

**SUBMISSION OF BIDS:** The City requests **one original and two copies of your bid.** Include all pages of this document in submitting your bid. Sealed bids shall be submitted to:

**CITY OF LONGVIEW PURCHASING OFFICE  
PO BOX 1952 – 300 W. COTTON (ZIP 75601)  
LONGVIEW, TX 75606**

**LATE BIDS: ALL BIDS MUST BE RECEIVED IN THE CITY OF LONGVIEW PURCHASING OFFICES BEFORE BID OPENING DATE AND TIME.** Bids received in the City Purchasing Office after the submission deadline will be considered void and unacceptable. The City is not responsible for lateness or non-delivery of mail, carrier, etc., and the date/time stamp in the Purchasing Office will be the official time of receipt.

**ALTERING BIDS:** A bid that has been opened may not be changed for the purpose of correcting an error in the bid price (including, without limitation, any error in the proposed interest rate or in any proposed fees, charges, and/or expenses). Any interlineation, alteration, or erasure in the bid must be initialed by the signer of the bid.

**WITHDRAWAL OF BID:** All responses to this ITB must state that the bid is valid for a period of time not less than thirty (30) days following the date designated for the receipt of bids. However, the City prefers that the response be valid for a period of at least forty-five (45) days following the date designated for the receipt of bids. The lapse in a bid's validity due to the expiration of the time period stated in the bid may result in the award of a contract to another bidder whose bid is still valid at the time of the award.

**BID COMPLIANCE AND RESPONSIVENESS:** The City will review all bids for responsiveness and compliance with this ITB. Failure to comply with any requirement of this ITB may result in rejection of your bid.

**BEST VALUE:** THE CITY WILL AWARD THE CONTRACT SOUGHT BY THIS ITB EITHER TO THE LOWEST RESPONSIBLE BIDDER OR TO THE BIDDER WHO PROVIDES GOODS OR SERVICES AT THE BEST VALUE FOR THE CITY.

In determining the best value for the municipality, the City may consider:

1. the purchase price;
2. the reputation of the bidder and of the bidder's goods or services;
3. the quality of the bidder's goods or services;
4. the extent to which the goods or services meet the City's needs;
5. the bidder's past relationship with the City;
6. the impact on the ability of the City to comply with laws and rules relating to contracting with historically underutilized businesses and nonprofit organizations employing persons with disabilities;
7. the total long-term cost to the City to acquire the bidder's goods or services; and
8. any relevant criteria specifically listed in this ITB.

**CHANGE ORDERS/ADDENDA:** No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in this ITB. Any interpretations, corrections or changes to this ITB will be made by addenda. Sole issuing authority of addenda shall be vested in City of Longview Purchasing Agent. Addenda will be posted on the City website: [www.LongviewTexas.gov/Bids](http://www.LongviewTexas.gov/Bids). In the event that the website is unavailable, all bidders must contact the Purchasing Agent for addenda inquiries. Bidders shall acknowledge receipt of all addenda. It is the bidder's responsibility to review the website or contact Purchasing Agent for any addenda.

**ETHICS:** The bidder shall not offer or accept gifts or anything of value nor enter into any business arrangement with any employee, official or agent of the City.

**EXCEPTIONS/SUBSTITUTIONS:** Bidders taking exception to any provisions of this ITB or offering substitutions shall state these exceptions in the section provided or by attachment as part of the bid. The absence of such a list shall indicate that the bidder has not taken exceptions and shall hold the bidder responsible to perform in strict accordance with the provisions of this ITB. The City reserves the right to accept any and all or none of the exception(s)/ substitution(s) deemed to be in the best interest of the City.

**COMPLIANCE WITH LAW:** Bids and bidders must comply with all federal, state, city and local laws concerning the services and agreements specified.

**MINIMUM STANDARDS FOR RESPONSIBLE BIDDERS:** A prospective bidder must affirmatively demonstrate responsibility and must meet the following requirements:

1. Have adequate financial resources, or the ability to obtain resources required;
2. be able to comply with the required or proposed delivery schedule;
3. have a satisfactory record of performance;
4. have a satisfactory record of integrity and ethics;
5. be otherwise qualified and eligible to receive an award.

The City may request clarification or other information sufficient to determine bidder's ability to meet these minimum standards listed above. Failure to respond to such requests shall be cause for removal from consideration.

**DOCUMENTATION REQUIRED:** The bidder must provide with the bidder's response to this ITB all documentation required by this ITB. Failure to provide information specifically requested may result in rejection of your bid.

**NOTICE:** Any notice required by this ITB or by law to be given to the successful bidder by the City shall be conclusively deemed to have been given and received on the next day after such written notice has been deposited in the mail in Longview, Texas, by Registered or Certified Mail with sufficient postage affixed thereto, addressed to the successful bidder at the address provided by the bidder in the bidder's response to this ITB; provided this shall not prevent the giving of actual notice in any other manner.

**EQUAL EMPLOYMENT OPPORTUNITY:** The successful bidder shall comply with all applicable provisions of regulations of the U.S. Department of Commerce (Part A of Sub-title 15 of the code of Federal regulations) issued pursuant to the Civil Rights act of 1964, in regard to nondiscrimination in employment because of race, religion, color, sex, handicap, or national origin. The bidder shall comply with all applicable Federal, State, and local laws, rules and regulations concerning equal employment opportunity.

**SILENCE OF ITB:** The apparent silence of this ITB as to any detail or to the apparent omission of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. Interpretations of this ITB shall be made on the basis of this statement.

**RELEASE OF INFORMATION:** The responders to any inquiry or bid request shall state any restrictions on the use of data contained in their responses. Proprietary information will be handled in accordance with applicable law, regulations and policy of this jurisdiction. By submitting a bid in response to this ITB, the bidder agrees that any information not clearly marked as proprietary is not confidential and may be publicly released. The City is subject to the Texas Public Information Act (Texas Government Code Chapter 552), and any and all agreements awarded pursuant to this ITB and any other documents related thereto will be public information. Bidder further agrees that the interest rate offered by bidder and the amounts of other fees and charges proposed in response to this ITB are all public information and bidder consents to the release of such information to the public.

**NONRESIDENT BIDDERS:** Texas state law requires that the City give preference to Texas resident bidders at an amount that a Texas resident bidder would be required to underbid a nonresident bidder in order to obtain a comparable contract in the state in which the nonresident's principal place of business is located. Preferences may or may not apply but will be enforced as prescribed in Texas Government Code Chapter 2252, subchapter A. Bidders must certify that they are resident or nonresident in order to meet specifications. Failure to do so on the provided response forms will disqualify that bidder. Certification is included in the Bid Affidavit to follow.

**COSTS OF BID:** All costs incurred directly or indirectly relating to the preparation of a bid, or to the preparation of any oral or written clarification of a bid which the City may request, shall be the sole responsibility of the bidder.

**BID SECURITY:** A bid security is not required.

### **SECTION III. SPECIAL INSTRUCTIONS AND TERMS**

**IMPORTANT LEGAL CONSIDERATIONS:** Bidders should take special care to read and understand Section IV of this ITB entitled “IMPORTANT LEGAL CONSIDERATIONS AND CERTAIN REQUIRED CONTRACTUAL PROVISIONS.” That section contains important information about legal requirements that apply to lease-purchase agreements with cities and about certain other contractual provisions that the City will require as part of the lease-purchase agreement and related documents. Please note that Section IV is not the sole portion of this ITB in which legal considerations and requirements may be described. It is the responsibility of the bidder to read and understand this entire ITB. Accordingly, bidders are urged to review both Section IV and this entire ITB with their legal counsel.

**EXPERIENCE REQUIRED:** The firm selected for the financing must demonstrate experience in municipal lease-purchase financing and provide examples of lease-purchase financing with agencies similar to the City.

**CREDIT RATINGS:** The City’s credit ratings are as follows:

AA+ Standard and Poors

AA Fitch

**NET LEASE:** The lease-purchase agreement resulting from this ITB is expected to be a “net lease” transaction under which insurance, maintenance, and taxes on the purchased Pierce Platform Aerial Truck will be the responsibility of the City. All manufacturer’s guarantees and warranties will pass on to the City.

**FINANCE AMOUNT:** The amount to be financed will be the final sales price after trade in and discounts as reflected on the attached quote. The final sales price after trade-in and discounts is \$1,064,637.00. In order to take advantage of all pre-pay discounts, City of Longview has agreed to pay for the Aerial Platform Truck in advance. This will be prior to delivery and within 14 days of execution of financing documents, issuance of City of Longview purchase order and performance and payment bond. City of Longview intends to trade in a vehicle for which a price has been determined. A performance and payment bond will be issued (at truck vendor’s expense) in the amount of the total price of truck prior to trade in or discount amounts in order to protect the lessor and the City in case of the non-performance of the truck vendor. The performance and payment bond will be issued upon receipt of a City of Longview purchase order for the truck. A sample performance and payment bond is attached. The lessor will be listed as dual obligee. Expected delivery of truck is approximately 11 months after issuance of purchase order.

Funding process summary:

1. Lease purchase financing bid is awarded via City of Longview Council approval.
2. Lease purchase finance documents are executed.
3. City of Longview issues a purchase order for truck.
4. Truck vendor issues performance and payment bond showing City of Longview and lessor listed as dual obligee.
5. Funding is distributed no later than 14 day after issuance of City of Longview purchase order and truck vendor payment bond.

Lessor will fund the full loan amount upon execution of documents. Lessor may opt to pay the full amount to the City or to deposit the full loan amount into an escrow account as authorized in this ITB. Lessor may pay truck vendor directly.

**SOURCE OF FUNDS:** The City expects to make payments on amounts due under the lease-purchase agreement from the City’s General Fund which is funded by moneys collected from the City’s general revenues such as taxes, fees and fines, and charges for services.

**TERM:** The payment term will be either five (5) or seven (7) years. The City is requesting a bid response for both terms. The City will determine, based upon bids received, the term and rate that offers the best value for the City. Payment will be made once annually at the end of each year of the lease. The lease-purchase agreement resulting from this ITB shall allow the City, at the City’s sole option, to pay off the lease early without penalty. The early payoff shall not exceed the sum of (a) the original total lease amount less all lease

payments made plus (b) any interest then due and payable.

The City reserves the right to refinance the equipment covered by the lease-purchase agreement resulting from this ITB by paying off the lease early as provided herein. The City may refinance with the financing entity of the City's choosing, which entity may be the Lessor or another entity.

City will not make any lease payment before October 15, 2016.

**INTEREST RATE:** The interest rate quoted shall remain firm and fixed for the term of the lease-purchase agreement. No floating or escalating rates will be considered. Quotes shall be based on APR as defined by Federal regulations. Interest shall not accrue until the escrow account has been fully funded or full funding has been delivered directly to the City or the truck vendor. All fees and cost of financing shall be included in the bid.

The net effective interest rate on any lease-purchase agreement resulting from this ITB must not exceed the net effective interest rate at which public securities may be issued in accordance with Chapter 1204 of the Texas Government Code.

In addition, any interest on the unpaid amounts of the lease-purchase agreement or any other contract resulting from this ITB must be computed as simple interest.

**FUNDING:** The City desires the Lessor to fund the financed amount before or at the same time the City enters into the contract for the Pierce Platform Aerial Truck. Interest shall not accrue until the escrow account is funded or funds are provided to the City or the truck. The City must be able to pay the Pierce Platform Aerial Truck vendor(s) as required or requested from the vendor(s). The expected date of delivery for the Pierce Platform Aerial Truck is 11 months after the City enters the contract for the truck.

City will not make any lease payments before October 15, 2016.

Any escrow account will be subject to the Public Funds Investment Act, Texas Government Code Chapter 2256.

**REQUIRED SUBMISSIONS:** The following are required to be submitted with the bid.

- Interest rate for both 5-year and 7-year terms for each option bid.
- Amortization schedules showing principal and interest portions of the payment cycle for both 5-year and 7-year terms.
- Sample copies of all documents required for the transaction and/or during the term of the lease-purchase agreement, including without limitation, sample lease-purchase agreement, sample escrow agreement, and sample opinion of counsel (if required).
- A statement of facts concerning the organization, owner and officers of the bidding agency or firm, including related experience and references of current or recent lease-purchase clients.
- A statement of the amounts and types of insurance coverage that the bidder will require the City to obtain. The bid should also state any special, additional, or unusual insurance requirements, including, without limitation, any additional endorsements or additional policy provisions required by the bidder. The City reserves the right to reject any bid whose insurance requirements are deemed, in the sole discretion of the City, to be too expensive or otherwise onerous.
- A statement of all fees, charges, and expenses to be paid by the City, including without limitation any escrow fees.
- All attachments to this ITB, properly completed.

**REVIEW AND NEGOTIATION:** In deciding which bid is the lowest, the City will consider the proposed interest rate and the total proposed fees, charges, and expenses to be paid by the City for each bid response option and term provided. The City may contact the apparent low bidder and require that bidder to submit all

proposed lease-purchase agreements and related documents to the City within two (2) business days of the request. The City will review all such documents for compliance with this ITB and with applicable Texas law. The City's legal counsel may negotiate with the apparent low bidder as necessary to make the document compliant with this ITB and fully binding and enforceable under Texas law. If the City's legal counsel and the apparent low bidder are unable to reach agreement as to the terms and conditions of all such documents, the City's legal counsel may proceed to negotiate with the next lowest bidder. If the City's legal counsel is unable to reach agreement with the next lowest bidder as to the terms and conditions of all such documents, the City's legal counsel may proceed to negotiate with the third lowest bidder and so forth until the City's legal counsel and a bidder are able to reach agreement or until the City's legal counsel is unable to reach agreement with any of the bidders. If two or more low bids appear to be the same as to both the proposed interest rate and the total proposed fees, charges, and expenses to be paid by the City, the City reserves the right to select the bidder who offers terms that are, in the City's sole discretion, in the City's best interest.

The City may reject any bid that fails to comply with the requirements of this ITB. The City may reject any bid that contains any documents, terms, conditions or provisions intended to be legally binding but that are not, in the opinion of the City's legal counsel, fully binding and enforceable under Texas law. Accordingly, as an alternative to the above-described process, the City may select the lowest bidder whose bid (including, without limitation, the sample documents provided to the City as part of said bid) fully complies with this ITB and in which any and all documents, terms, conditions or provisions intended to be legally binding would be, in the opinion of the City's legal counsel, fully binding and enforceable under Texas law.

**The receipt of all documents required for the lease-purchase agreement contemplated in this ITB (including, without limitation, the lease-purchase agreement, any required opinion of counsel, and any escrow agreement) in a form acceptable to the City's legal counsel is an express criterion of this ITB. The City may reject any and all bids for which the bidder and the City's legal counsel were unable to reach agreement as to the terms and conditions contained in the lease-purchase agreement and related documents.**

The City's legal counsel may require any bidder to submit any and all proposed agreements and other documents related to the transaction contemplated in this ITB in Microsoft Office Word (2007 or earlier version). This will allow the City's legal counsel to review the documents and show any requested changes using the "track changes" function for ease and speed of review by both the bidder and the City.

## **SECTION IV. IMPORTANT LEGAL CONSIDERATIONS AND CERTAIN REQUIRED CONTRACTUAL PROVISIONS**

Please note that this section is not the sole portion of this ITB in which legal considerations and requirements may be described. It is the responsibility of the bidder to read and understand this entire ITB. Accordingly, bidders are urged to review both this section and this entire ITB with their legal counsel.

In this ITB, the term “Lessor” means the bidder selected to provide the lease-purchase financing requested in this ITB who has actually entered into a lease-purchase agreement with the City to provide that financing.

**FUNDING:** The lease-purchase agreement sought pursuant to this ITB will not constitute a debt of the City. The City does not intend to create or maintain any sinking, debt service, reserve or similar fund or account to pay any of the City’s obligations under the lease-purchase agreement. Without such a sinking fund, the City does not have the legal authority to obligate any City moneys from future fiscal years to pay any amounts due under the proposed agreement.

**Accordingly, all payments of any nature under the lease-purchase agreement and each related agreement will be subject to appropriations. For this reason, any and all such agreements (including, without limitation, the lease-purchase agreement itself) are subject to all of the following:**

- a) Each such agreement must expressly provide for the termination of the agreement without penalty to the City if the governing body of the City does not appropriate money in future fiscal years to make payments under the agreement. Further, the lease-purchase agreement cannot obligate the City to make such appropriations in future fiscal years.**
- b) The City cannot and will not be obligated to pay any penalties.**
- c) There can be no acceleration of rent or other payments due to Lessor.**
- d) The City cannot and will not indemnify the Lessor or anyone else for any loss, including without limitation any loss that may occur if any rents or other proceeds of the lease-purchase agreement are found to be taxable and any loss that the Lessor or other party may incur due to the City’s failure to appropriate money to make payments in future fiscal periods.**
- e) The City cannot and will not be obligated to pay any other unbudgeted amounts. Accordingly, any and all provisions contemplating or requiring the City’s payment of any funds not budgeted during the City’s current fiscal year will be subject to appropriation of funds in the applicable future budget. Again, the lease-purchase agreement cannot obligate the City to make such appropriations in future fiscal years.**

For these reasons, the City will require that any agreement made in connection with this ITB is appropriately drafted, in the opinion of the City’s legal counsel, to address the funding issues set forth in this section.

**NONSUBSTITUTION CLAUSE PROHIBITED:** Any lease-purchase agreement resulting from this ITB should not include any provision prohibiting the City from spending money for the purchase or use of vehicles similar to those described in this ITB in case the agreement is terminated for failure to appropriate sufficient funds.

**WAIVER OF SOVEREIGN IMMUNITY:** Under Texas law the City generally has immunity from suit and immunity from liability. The Texas legislature has waived the City’s immunity from suit for contractual obligations that meet the requirements of Subchapter I of Chapter 271 of the Texas Local Government Code. Accordingly, any lease-purchase agreement or other agreement made in connection with or as a result of this ITB will be subject to and limited by the provisions of that subchapter. The City’s legal counsel may require that any such agreement expressly acknowledge the application of that subchapter and the limits placed upon the agreement by the provisions of that subchapter.

**OPINION OF COUNSEL:** If required, the City will direct its legal counsel to provide the Lessor with a written opinion as to the legality and enforceability of the proposed lease-purchase agreement and as to the City's status as a political subdivision of the State of Texas.

**However, the opinion of counsel will be limited to matters of Texas law.** The City's legal counsel does not specialize in either state or federal tax law and neither the City nor its legal counsel makes any representations as to any tax consequences or other tax ramifications of the lease-purchase agreement solicited in this ITB. Accordingly, the City's legal counsel will not provide any opinion as to state or federal tax law, including without limitation any opinion as to the tax exempt status of the lease-purchase agreement negotiated pursuant to this ITB.

The City anticipates that it may use in-house legal counsel to provide any required opinion of counsel. **Bidders should be aware that the City's in-house legal counsel is not covered by private malpractice insurance.** Accordingly, preference may be given to bids proposing lease-purchase agreements that do not require an opinion of counsel.

**If the bidder requires that the opinion of counsel be provided by an attorney who has malpractice coverage, the bidder should expressly state that requirement in the bid, state the amount of coverage required, and state any other requirements the bidder may have as to such coverage.**

The City's legal counsel must approve the form of any opinion of counsel.

**ESCROW SUBJECT TO PFIA:** Any escrow account will be subject to the Public Funds Investment Act, Texas Government Code Chapter 2256. Among other things, that act will require the escrow agent to comply with the City's written investment policy and provide appropriate collateral for the money in escrow. Accordingly, the bidder and the bidder's legal counsel should familiarize themselves with the requirements of the act.

**FORM OF APPROVAL:** The City will approve the lease-purchase agreement and other agreements by resolution enacted by the City's governing body. The resolution must be in a form approved by the City's legal counsel and may differ from any form resolution provided by the bidder.

**APPLICABLE LAW AND VENUE:** This ITB and any resulting agreement(s) will be governed by and construed according to the laws of the State of Texas. Venue for actions arising under this ITB or under any resulting agreement(s) shall lie exclusively in the Eastern District of Texas, Tyler Division, for actions in federal court and exclusively in Gregg County, Texas, for actions in state court.

**INTEREST RATE LIMITATIONS:** Texas law requires that the net effective interest rate on any lease-purchase agreement resulting from this ITB must not exceed the net effective interest rate at which public securities may be issued in accordance with Chapter 1204 of the Texas Government Code.

Texas law also requires that any interest on the unpaid amounts of the lease-purchase agreement or any other contract resulting from this ITB must be computed as simple interest.

**NOT BANK QUALIFIED:** The lease-purchase agreement resulting from this ITB is **NOT** expected to be "bank-qualified" as described under Section 265 (b)(3) of the Internal Revenue Code.

**ATTACHMENT I**  
**BIDDER CERTIFICATION**

By signature affixed, the bidder certifies that neither the bidder nor the firm, corporation, partnership, or institution represented by the bidder, or anyone acting for such firm, corporation, or institution has violated the anti-trust laws of the State, codified in Section 15.01, et.seq. Texas Business and Commerce Code, or Federal anti-trust laws, nor communicated directly or indirectly the bid made to any competitor or any person engaged in such line of business.

Bidder certifies that the bidder has examined this ITB and is fully informed as to all terms and conditions of this ITB. Any discrepancies or omissions from the specifications or other documents have been clarified and noted in the bid submitted.

Bidder certifies that Bidder is and intends to remain in compliance with all laws, rules, and regulations of federal, state, and local governmental entities applicable to this ITB and/or to the services requested hereunder.

NAME OF COMPANY \_\_\_\_\_

AGENTS NAME \_\_\_\_\_

AGENTS TITLE \_\_\_\_\_

MAILING ADDRESS \_\_\_\_\_

\_\_\_\_\_ ZIP \_\_\_\_\_

AUTHORIZED SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

BUSINESS PHONE \_\_\_\_\_ FAX \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

CORPORATION \_\_\_\_\_ PARTNERSHIP \_\_\_\_\_ PROPRIETORSHIP \_\_\_\_\_ LLC \_\_\_\_\_ LLP \_\_\_\_\_

INTEREST RATE \_\_\_\_\_

ATTACHMENT II

**Bid Response**

ANNUAL INTEREST RATE BASED ON 5 YEAR TERM: \_\_\_\_\_  
5 YEAR AMORTIZATION SCHEDULE:

PMT NO	RENTAL PAYMENT	INTEREST	PRINCIPAL	OPTION PURCHASE PRICE
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

ANNUAL INTEREST RATE BASED ON 7 YEAR TERM: \_\_\_\_\_  
7 YEAR AMORTIZATION SCHEDULE:

PMT NO	RENTAL PAYMENT	INTEREST	PRINCIPAL	OPTION PURCHASE PRICE
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

**PLEASE INCLUDE ALL SUBMITTALS AS LISTED ON PAGE 8 - SECTION TITLED  
REQUIRED SUBMISSIONS.**

**Addenda Acknowledgement:**

Bidder acknowledges receipt of all addenda that have been issued.

List Addenda numbers: \_\_\_\_\_

Signature: \_\_\_\_\_

## ATTACHMENT III

### REFERENCES

Each bidder shall provide a minimum of three (3) verifiable references in which the bidder has sold and maintained this or a similar product.

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Contact \_\_\_\_\_

Description of Services provided \_\_\_\_\_

Date of Service \_\_\_\_\_

Size of facility and/or number of facilities \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Contact \_\_\_\_\_

Description of Services provided \_\_\_\_\_

Size of facility and/or facilities \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Contact \_\_\_\_\_

Description of Services provided \_\_\_\_\_

Size of facility and/or facilities \_\_\_\_\_

**ATTACHMENT IV**

**BID AFFIDAVIT**

All pages in bid containing statements, letters, etc., shall be signed by a duly authorized officer of the company, whose signature is binding on the bid.

The undersigned offers and agrees to furnish all of the items/services upon which prices are stated in the accompanying bid. Further the undersigned certifies to having read and understood the terms of this invitation. The period of acceptance of this bid will be \_\_\_\_\_ calendar days from the date designated for the receipt of bids.

STATE OF \_\_\_\_\_ COUNTY OF \_\_\_\_\_

BEFORE ME, the undersigned authority, a Notary Public in and for the State of \_\_\_\_\_  
On this day personally appeared \_\_\_\_\_, who after being by me duly sworn, did depose and say:

"I, \_\_\_\_\_, am a duly authorized officer of/agent for \_\_\_\_\_  
and have been duly authorized to execute the foregoing bid on behalf of the said company, agency or proprietorship.

I hereby certify that the foregoing bid has not been prepared in collusion with any other bidder or other persons engaged in the same line of business prior to the official receipt of this bid. Further, I certify that the officer is not now, nor has ever been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the price of services/items offered, or to influence any person or persons to offer or not to offer thereon."

I further certify that my answers to the following are true and correct:

RESIDENT CERTIFICATION: Our principal place of business or corporate office is in the State of Texas.  
YES \_\_\_\_\_ NO \_\_\_\_\_

NON-RESIDENT CERTIFICATION: Our principal place of business is \_\_\_\_\_ (give state).

Name and Address of bidder:

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_ Telephone Number \_\_\_\_\_

by: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_

**SUBSCRIBED AND SWORN** to before me by the above-named

\_\_\_\_\_ on this the \_\_\_\_\_ day of \_\_\_\_\_,

20\_\_\_\_\_  
(name of Notary)

**Notary Public** in and for the State of \_\_\_\_\_

## ATTACHMENT V

### NOTICE TO ALL CITY VENDORS AND ALL POTENTIAL CITY VENDORS:

On May 23, 2005, the Texas Senate passed House Bill 914, adding Chapter 176 to the Local Government Code, and imposing new disclosure and reporting obligations on vendors and potential vendors to local governmental entities beginning on January 1, 2006. Failure to abide by these new statutory requirements can result in possible criminal penalties. The City of Longview is requiring you to complete the attached Conflict of Interest Questionnaire (CIQ) Form, prepared by the Texas Ethics Commission, at the direction of the legislature and strongly recommends you become familiar with House Bill 914.

The City of Longview will not provide any further interpretation or information regarding these new requirements; however, you may contact the Texas Ethics Commission at

<<http://www.ethics.state.tx.us/>> or at 1-512-463-5800.

Please remit the CIQ form with your bid.

Thank you.

# CONFLICT OF INTEREST QUESTIONNAIRE FORM CIQ

## For Vendor doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 23, 84<sup>th</sup> Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001 (1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7<sup>th</sup> business day after the date the vendor becomes aware of facts that require the statement to be filed. *See* Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

2  Check this box if you are filing an update to a previously filed questionnaire.

(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed Questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information in this section is being disclosed.

\_\_\_\_\_  
Name of Officer

This section (item 3 including subparts A, B, C, & D) must be completed for each officer with whom the vendor has an employment or other business relationship as defined by Section 176.001(1-a), Local Government Code. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer named in this section receiving or likely to receive taxable income, other than investment income, from the vendor?

Yes  No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer named in this section AND the taxable income is not received from the local governmental entity?

Yes  No

C. Is the filer of this questionnaire employed by a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more?

Yes  No

D. Describe each employment or business and family relationship with the local government officer named in this section.

4

\_\_\_\_\_  
Signature of vendor doing business with the governmental entity

\_\_\_\_\_  
Date

Adopted 8/7/2015



3500 Shelby Lane  
 Denton, Texas 76207  
 GDN P115891  
 TXDOT Franchise No. A115890  
 EIN: 26-1557803

October 22, 2015

Longview Fire Department  
 Assistant Chief David Bates  
 200 South Center Street  
 Longview, Texas 75601

RE: Proposal for One (1) Velocity PUC Platform; EP300197-596

Siddons-Martin Emergency Group, the licensed and authorized dealer for Pierce Manufacturing Inc. in the State of Texas, is pleased to provide the following proposal for Longview Fire Department. This proposal is based on the accompanying proposal specifications, which are tailored to meet your needs. The proposal pricing is based on current HGAC (Houston Galveston Area Council) FS12-13 contract pricing and includes the fees associated with an HGAC purchase.

**Truck Description EP300197-596**

<b>Sales Price</b>	<b>\$1,168,203.00</b>
<b>Trade-In Credit (mid-mount platform)</b>	<b>-\$78,552.00</b>
<b>Chassis Prepay Discount</b>	<b>-\$12,199.00</b>
<b>Full Prepay Additional Discount</b>	<b>-\$42,815.00</b>
<b>Equipment Allowance</b>	<b>\$30,000.00</b>
<b>Final Sales Price After Trade-In and Discounts</b>	<b>\$1,064,637.00</b>

To take advantage of all prepayment discounts, the total of \$1,064,637.00 must be paid within 14 days of purchase order received at Siddons-Martin. A Payment bond will be provided for total purchase price amount upon P O issued to Siddons-Martin. Any loss of payment discount for late payment will be charged to the Finance company. Any Dual Obligee information must be submitted prior to bond being requested.

The proposal pricing includes training and the delivery cost from Appleton, Wisconsin. Travel expenses for four (4) of your personnel to travel to our factory for preconstruction and final acceptance are included.

Proposal for Longview Fire Department

# Fidelity and Deposit Company of Maryland

HOME OFFICE  
3910 KESWICK ROAD BALTIMORE, MARYLAND 21211

## PERFORMANCE AND PAYMENT BOND

KNOW ALL MEN BY THESE PRESENTS, THAT, Siddons-Martin Emergency Group  
14233 Interdrive West, Houston, TX 77032

Fidelity and Deposit Company of Maryland  
(hereinafter called Principal), as Principal and 1400 American Lane, Tower I, 18th Floor, Schaumburg, IL 60196-1056  
a corporation organized and existing under the laws of the State of MD with its principal office in the City of  
Schaumburg, IL, (hereinafter called Surety) as Surety are held and firmly bound unto City of Longview

(hereinafter called the Owner) and to all persons who furnish labor or material directly to the Principal for use in  
the prosecution of the work hereinafter named, in the just and full sum of Seven Hundred Thirty Three  
Thousand One Hundred Fifty Dollars and 00/100 Dollars (\$733,150.00)  
to the payment of which sum well and truly to be made, the said Principal and Surety bind themselves, and their  
respective heirs, administrators, executors, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has entered into a certain written contract with the Owner, dated the 2nd  
day of March, 2015, for One (1) Pierce Velocity PUC Pumper

which contract is hereby referred to and made a part hereof as fully and to the same extent as if copied at length  
herein.

NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION IS SUCH, that if the said Principal  
shall fully indemnify the Owner from and against any failure on his/her part faithfully to perform the obligations  
imposed upon him/her under the terms of said contract free and clear of all liens arising out of claims for labor  
and material entering into the work, and if the said Principal shall pay all persons who shall have furnished labor  
or material directly to the Principal for use in the prosecution of the aforesaid work, each of which said persons  
shall have a direct right of action on this instrument in his/her own name and for his/her own benefit, subject,  
however, to the Owner's priority, then this obligation to be void; otherwise to remain in full force and effect.

PROVIDED, HOWEVER, that no action, suit or proceeding shall be had or maintained against the Surety on  
this instrument unless the same be brought or instituted and process served upon the Surety within two years  
after completion of the work mentioned in said contract, whether such work be completed by the Principal,  
Surety or Owner; but if there is any maintenance or warranty period provided in the contract for which said  
Surety is liable, an action for such maintenance or warranty may be brought within two years from the expiration  
of said maintenance or warranty period, but not afterwards.

IN WITNESS WHEREOF the said Principal and Surety have signed and sealed this instrument this 2nd  
day of March, 2015.

Conrad Abu  
Witness:

Kelly  
Witness:

Siddons-Martin Emergency Group  
[Signature]  
Principal

Fidelity and Deposit Company of Maryland  
Surety

By: Tracy K. Matthews  
Tracy K. Matthews Attorney-In-Fact

**ZURICH AMERICAN INSURANCE COMPANY  
COLONIAL AMERICAN CASUALTY AND SURETY COMPANY  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND  
POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That the ZURICH AMERICAN INSURANCE COMPANY, a corporation of the State of New York, the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, a corporation of the State of Maryland, and the FIDELITY AND DEPOSIT COMPANY OF MARYLAND a corporation of the State of Maryland (herein collectively called the "Companies"), by **JAMES M. CARROLL, Vice President**, in pursuance of authority granted by Article V, Section 8, of the By-Laws of said Companies, which are set forth on the reverse side hereof and are hereby certified to be in full force and effect on the date hereof, do hereby nominate, constitute, and appoint **Daniel J. SAPIRO, Daniel J. KWIECINSKI, Wendy S. MILLER, Kathleen A. CRARY, Tracy K. MATTHEWS, Cathy HUTSON, Lisa M. SLAKES and Lucy A. HANTZSCH**, all of Milwaukee, Wisconsin, **EACH** its true and lawful agent and Attorney-in-Fact, to make, execute, seal and deliver, for, and on its behalf as surety, and as its act and deed: **any and all bonds and undertakings**, and the execution of such bonds or undertakings in pursuance of these presents, shall be as binding upon said Companies, as fully and amply, to all intents and purposes, as if they had been duly executed and acknowledged by the regularly elected officers of the ZURICH AMERICAN INSURANCE COMPANY at its office in New York, New York., the regularly elected officers of the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY at its office in Owings Mills, Maryland., and the regularly elected officers of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND at its office in Owings Mills, Maryland., in their own proper persons.

The said Vice President does hereby certify that the extract set forth on the reverse side hereof is a true copy of Article V, Section 8, of the By-Laws of said Companies, and is now in force.

IN WITNESS WHEREOF, the said Vice-President has hereunto subscribed his/her names and affixed the Corporate Seals of the said **ZURICH AMERICAN INSURANCE COMPANY, COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, and FIDELITY AND DEPOSIT COMPANY OF MARYLAND**, this 29th day of January, A.D. 2013.

**ATTEST:**

**ZURICH AMERICAN INSURANCE COMPANY  
COLONIAL AMERICAN CASUALTY AND SURETY COMPANY  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND**



By: *Eric D. Barnes*  
*Eric D. Barnes*  
Assistant Secretary  
Eric D. Barnes

*James M. Carroll*  
*James M. Carroll*  
Vice President  
James M. Carroll

State of Maryland  
City of Baltimore

On this 29th day of January, A.D. 2013, before the subscriber, a Notary Public of the State of Maryland, duly commissioned and qualified, **JAMES M. CARROLL, Vice President, and ERIC D. BARNES, Assistant Secretary**, of the Companies, to me personally known to be the individuals and officers described in and who executed the preceding instrument, and acknowledged the execution of same, and being by me duly sworn, depose and saith, that he/she is the said officer of the Company aforesaid, and that the seals affixed to the preceding instrument are the Corporate Seals of said Companies, and that the said Corporate Seals and the signature as such officer were duly affixed and subscribed to the said instrument by the authority and direction of the said Corporations.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal the day and year first above written.

*Constance A. Dunn*



Constance A. Dunn, Notary Public  
My Commission Expires: July 14, 2015

**EXTRACT FROM BY-LAWS OF THE COMPANIES**

"Article V, Section 8, Attorneys-in-Fact. The Chief Executive Officer, the President, or any Executive Vice President or Vice President may, by written instrument under the attested corporate seal, appoint attorneys-in-fact with authority to execute bonds, policies, recognizances, stipulations, undertakings, or other like instruments on behalf of the Company, and may authorize any officer or any such attorney-in-fact to affix the corporate seal thereto; and may with or without cause modify or revoke any such appointment or authority at any time."

**CERTIFICATE**

I, the undersigned, Vice President of the ZURICH AMERICAN INSURANCE COMPANY, the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, and the FIDELITY AND DEPOSIT COMPANY OF MARYLAND, do hereby certify that the foregoing Power of Attorney is still in full force and effect on the date of this certificate; and I do further certify that Article V, Section 8, of the By-Laws of the Companies is still in force.

This Power of Attorney and Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of the ZURICH AMERICAN INSURANCE COMPANY at a meeting duly called and held on the 15th day of December 1998.

RESOLVED: "That the signature of the President or a Vice President and the attesting signature of a Secretary or an Assistant Secretary and the Seal of the Company may be affixed by facsimile on any Power of Attorney...Any such Power or any certificate thereof bearing such facsimile signature and seal shall be valid and binding on the Company."

This Power of Attorney and Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY at a meeting duly called and held on the 5th day of May, 1994, and the following resolution of the Board of Directors of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND at a meeting duly called and held on the 10th day of May, 1990.

RESOLVED: "That the facsimile or mechanically reproduced seal of the company and facsimile or mechanically reproduced signature of any Vice-President, Secretary, or Assistant Secretary of the Company, whether made heretofore or hereafter, wherever appearing upon a certified copy of any power of attorney issued by the Company, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed the corporate seals of the said Companies, this 2<sup>nd</sup> day of MARCH, 20 15.



*Geoffrey Delisio*

Geoffrey Delisio, Vice President